



Ryder Healthcare Supply Chain Management Capabilities Fact Sheet

RYDER IN THE HEALTHCARE INDUSTRY

In the challenging and evolving healthcare industry, Ryder helps meet rigorous standards for patient outcomes. Ryder provides supply chain, transportation, and warehousing solutions, with customized products and services such as: multichannel distribution, specialized trucks and equipment, product customization, supply chain optimization, and manufacturing support.

By creating a closed-loop system between suppliers, manufacturers, healthcare systems, and patients, Ryder's full suite of services helps reduce inventory levels, increases order accuracy, and improves order cycle times, resulting in lower costs while strengthening patient care.

WHAT RYDER OFFERS

- Engineering, solutions, resources, and expertise
 - More than 100 specially trained logistics engineers, who design the most efficient and responsive supply chain networks in the world.
- Supply chain transformation expertise
 - Ryder has the assets and the knowledge to manage supply chain operations. With more than 40 million square feet of warehouse space with 7,400 of the most efficient warehouse employees, Ryder ensures healthcare products are in the right place at the right time, in the right condition.

FACTS AT A GLANCE

- Patient numbers are increasing because of the Affordable Care Act and aging population.
- The supply chain—the second biggest cost after labor—accounts for 40-45% of operating costs.
- More than 50% of integrated delivery networks and manufacturers in the healthcare industry have classified their supply chains as immature.
- Just 4% of healthcare supply chains have fully deployed LEAN into their operation.

CUSTOMER RESULTS

- One of America's leading providers of home respiratory services and medical equipment turned to Ryder for supply chain re-design and optimization. As a result:
 - Backhaul lanes were re-engineered, greatly reducing empty miles;
 - Supply chain redesign translated into annual cost savings of more than \$1 million;



Ryder Healthcare Supply Chain Management Capabilities Fact Sheet

- Route optimization led to a reduced carbon footprint; and
 - Cost savings and route engineering have led to an increase in positive patient outcomes.
- When an electro-mechanical medical equipment manufacturer set aggressive inventory goals, LEAN practices such as cellular manufacturing and Kanban controls resulted in cutting lead times from eight weeks to five days and reduced inventory by \$1.7 million.
- A global consumer healthcare company relies on Ryder for network optimization, warehousing, packaging, product customization, returns and repair, and transportation management, saving over \$5.2 million via LEAN implementation and \$1.3 million in reduced transportation costs.

RYDER TRAUMA CENTER

- Ryder is the Founding Benefactor of the Ryder Trauma Center at Jackson Memorial Hospital in Miami, FL.
- The Ryder Trauma Center, which opened its doors in 1992, is the only Level 1 trauma center verified by the American College of Surgeons Committee on Trauma in Miami-Dade County, and one of just two in Florida. It is also the nation's only surgical training facility for the U.S. Army.
- In 2015, Ryder renewed its support with a gift to the Jackson Health Foundation in the amount of \$1 million, which will be disbursed over a five-year period.
- Ryder, the Jackson Health Foundation, and the Public Health Trust of Miami-Dade County will work in unison to pursue opportunities for innovative collaboration that address unmet community needs (i.e. health, employment services, homelessness, and U.S. military veteran rehabilitation).
- As part of the partnership, Ryder executives and staff serve as Supply Chain Efficiency Advisors to Jackson Memorial Hospital in project-specific partnership arrangements. They donate their professional time to address improvement projects aimed at furthering the Ryder Trauma Center and Jackson Memorial Hospital's ability to operate efficiently and deliver increases in positive patient outcomes.

For more information, visit <http://ryder.com/industries/healthcare>.